

## OCC Affinity Partner Contacts – 2018

### Chambers of Commerce Group Insurance Plan

Brett Tanner  
Marketing Director – Ontario  
Tel: 905-881-2112

Email: [brett@tannerfinancial.ca](mailto:brett@tannerfinancial.ca)  
Website: [Chamberplan.ca](http://Chamberplan.ca)

Video explaining the Chambers Plan: <https://www.youtube.com/watch?v=sK-dXN0U2BM>

Link to connect: Connect via website listed above.

**The Benefit to your chamber** – The administration fees are paid as follows:

Company size	% Paid
1-4 people	5%
5-9 people	4%
10-14 people	3%
15 + people	2%

On firms of 3-4 people, the health and dental rates are based on 3-9 lives which means that the administration fee will be blended. Payment will be made monthly.

### Dialogue Conferencing / Conférences Dialogue

Melanie Easton  
Manager, Web Services  
Office: 647-591-2276  
Toll-Free: 1-877-6DIALOG (1-877-634-2564) xtn.105

Email: [measton@dialogueconferencing.com](mailto:measton@dialogueconferencing.com)  
Website (English): [www.conferencesdialogue.com](http://www.conferencesdialogue.com)  
Website (French): [www.dialogueconferencing.com](http://www.dialogueconferencing.com)

Link to connect: <http://www.dialogueconferencing.com/members>

**The Benefit to your chamber** – 5% revenue paid to local chamber based on either profit or revenue from each member (dependant on the service/s used). Payment will be made monthly.

### First Data Canada

Mohamed-Ali Kessentini  
 Director Strategic Partnerships  
 Cell: 647-286-0255  
 Office: 905-602-3548

Email: [Mohamed-Ali.Kessentini@firstdata.com](mailto:Mohamed-Ali.Kessentini@firstdata.com)  
 Website: [firstdata.com](http://firstdata.com)

Link to connect: <https://www.firstdata.com/ca/chamber-merchant-services/index.html>

**The Benefit to your chamber** – \$100.00 one-time referral fee then 15% net recurring revenue – paid monthly with an accompanying report, within 45 days from the end of the calendar month. Net being after all fees such as equipment fees and other required fees deducted.

### Grand & Toy

Cameron Ackerblade  
 Account Manager  
 Cell: 905-409-2175

Email: [cameronackerblade@grandandtoy.com](mailto:cameronackerblade@grandandtoy.com)  
 Website: [grandandtoy.com](http://grandandtoy.com)

Link to connect: <https://www.grandandtoy.com/en/sites/core/chamber-sign-up>

**The Benefit to your chamber** – revenue dependant on total spend by your membership as follows:

Chamber Volume Rebate	Rebate
\$0.00 to \$100,000.00	2.5%
\$100,000.01 to \$200,000.00	3%
\$200,000.01 to \$450,000.00	4%
\$450,000.01 and up	5%

Payment is remitted 45 days following the end of the contract year, depending on when your chamber/board of trade signed the contract.

## Purolator

Tim Hick  
Alliance & Channel – Account Executive  
Tel: 905-697-0607  
Toll-Free 1-877-324-0002

Email: [Tim.Hick@purolator.com](mailto:Tim.Hick@purolator.com)  
Website: [purolator.com](http://purolator.com)

Link to connect: <https://www.purolator.com/en/campaigns/chamber-of-commerce/ontario/index.page>

**The Benefit to your chamber** – Being able to offer a discount of up to 45% on shipping to local chamber and its members.

## Vice Versa

Yvette Plentai  
Economic Development Officer  
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Website: [www.viceversa-seo.ca](http://www.viceversa-seo.ca)

Link to connect: Connect via website listed above.

**The Benefit to your chamber** – 2.5% revenue paid to local chamber after the end of the fiscal year.